## INTERNATIONAL DUAL DEGREE BUSINESS ADMINISTRATION UCM - HWR, Berlín

Faculty of Economics and Business

## **Syllabus**

Group in English.

Two diplomas, one officially recognized in Spain and the other officially recognized in Germany.

TYPE OF SUBJECT	ECTS
Core Studies	60
Compulsory	138
Elective	36 <sup>1</sup>
Bachelor Thesis	6
TOTAL	240

<sup>&</sup>lt;sup>1</sup> 36 ECTS recognized at UCM from 39 ECTS taken at HWR.

Year One (UCM)	ECTS
Business Law	6
Business Mathematics I	6
Business Mathematics II	6
Business Statistics I	6
Economic History	6
Financial Accounting I	6
Introduction to Economics	6
Microeconomics	6
Principles of Business Financial Management	6
Principles of Business Management	6

Year Two (UCM)	ECTS
Business Statistics II	6
Commercial Law	3
Economic Policy	6
Financial Accounting II	6
Financial Mathematics	6
Industrial and Business Sociology	3
International Economics for Business	6
Macroeconomics	6
Management Accounting	6
Organisation and Design	6
Spanish Economy	3
Tax System I	3

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Communication Strategy and Consumer Behaviour	5
Corporate Social Responsibility	5
Finance and Investment Policy Decisions	5
Financial Analysis and Valuation	5
Group Accounting and Managerial Accounting	5
Human Resources Management	5
International Economics for Business	5
Market Research	5
Operations Management	5
Political Economy and social Structure of Modern Society	5
Selected Issues in Marketing	5
Strategic Marketing	5
Topics in Finance	5

<sup>&</sup>lt;sup>2</sup> Some subjects could be changed depending on the HWR University offer, and some subjects could be studied in German.

<sup>&</sup>lt;sup>3</sup> 64 ECTS recognized at UCM from 65 ECTS taken at HWR.

Year Four (HWR and UCM)	ECTS
HWR Internship <sup>4</sup>	30
Econometrics	6
Tax System II	6
Financial Analysis and Valuation	6
One Elective (no Itinerary Permitted)	4
Bachelor Thesis	6

<sup>&</sup>lt;sup>4</sup> 28 ECTS recognized at UCM from 30 ECTS taken at HWR.

Accounting Track Audit of Financial Statements * 4  Commercial Contracts 4  Company Accounting * 4  Computer Applications for Accounting Information * 4	
Audit of Financial Statements * 4  Commercial Contracts 4  Company Accounting * 4	
Company Accounting * 4	
Computer Applications for Accounting Information *	
Compact Applications for Accounting Information 4	
Consolidation of Financial Statements * 4	
Government, Corporate Social Responsibility and Sustainability * 4	
Risk Analysis and Management 4	
Tax Planning * 4	
Business Administration Track	
Applied Industrial Economics * 4	
Employment Contract * 4	
Gender and Diversity in Organisations * 4	
Government, Corporate Social Responsibility and Sustainability * 4	
Innovation and Technology Management * 4	
International Business Management 4	
Quality Management * 4	
Start-up Companies 4	
Tax Planning * 4	
Finance Track	
Applied Industrial Economics * 4	
Banking and Stock Exchange Operations * 4	
Corporate Governance, Social Responsibility, and Sustainability * 4	
Economics and Bank Management * 4	
Financial Economics of Self-employment and Participative Companies * 4	
International and National Financial Markets * 4	
Risk Analysis and Management 4	
Tax Planning * 4	
Marketing Track	
Business Analysis with Big Data * 4	
Commercial Distribution * 4	
Commercial Contracts 4	
Data Analysis * 4	
Government, Corporate Social Responsibility and Sustainability * 4	
Integrated Marketing Communications 4	
International Marketing 4	
Marketing Plan * 4	
Sociology of Organisations * 4	

<sup>\*</sup> Subjects taught in Spanish.

## Knowledge acquired

- Administration and management of a business or any other type of organisation, with an
  understanding of its competitive and institutional position, while identifying its strengths and
  weaknesses.
- Integration in any functional area of a multinational or large company or organisation, the ability to perform any management task assigned therein (production, marketing, human resources, finance, accounting...) and make and execute decisions.
- Preparation of diagnoses, with organisation improvement proposals, incentive plans, and activities specific to human resources (job analysis and appraisal, hiring, compensation, career development, etc.).
- Marketing techniques and tools to meet consumer needs and/or always wishes.
- Investment analysis and planning, foreseeing expectations, interrelations, and financing. Management and control of the company's financial plan.
- Economic-financial information (accounting statements) and its legislation.
- · Relevant economic sources of information and contents. Preparation of data obtained.
- Assessment, based on relevant information records, of a company's situation and foreseeable development.
- Advice on specific business and market situations.
- · General company or functional area management projects.
- The national and international economic environment where the company operates, especially in Spain and Germany.

## **Professional opportunities**

- Management, advice, and consulting for all types of organisations (public or private, for-profit or non-profit) in Spain and Germany.
- · Production, purchasing, or logistics.
- · Human resources.
- · Financing and investment.
- Sales or marketing.
- Accounting.
- · Teaching and research.

International Dual Degree Business Administration UCM - HWR, Berlín Branch of Knowledge: Social Sciences and Law

Faculty of Economics and Business Universidad Complutense de Madrid Campus Somosaguas economicasyempresariales.ucm.es

Hochschule für Wirtschaft und Recht Universidad de Berlín www.hwr-berlin.de/en/

For further information: <a href="https://www.ucm.es/estudios/grado-adeberlin">www.ucm.es/estudios/grado-adeberlin</a>

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